**Ugwudi Munachi** 1 Tony G Erewa Drive, Ugbeyiyi, Sapele, Delta State
Finance Professional +2348188875963, ugwudimunachi@gmail.com

## SUMMARY

Experienced, certified and driven financial services professional with demonstrated expertise in Customer Service, Sales, and Loan management; a conscientious team player with proven leadership skills to drive organizations to inclusive growth, sustainability and profitability.

## EXPERIENCE

**GUARANTY TRUST BANK PLC, COMMERCIAL BANKING GROUP –** Relationship Officer/Relationship Manager
Oct 2014 till Date

- Implemented product projects and ensured completion within the planned timelines
- Monitored, reviewed and reported team's performance of the bank's commercial products
- Tracked and analysed the team's deposit and risk asst performance against projection
- Analysed raw data, drew conclusions and developed recommendations based on each product's performance.

**GUARANTY TRUST BANK PLC, RETAIL BANKING GROUP** – Relationship Officer
June 2013 – Oct 2014

- Signed on accounts to grow the Bank's customer base
- Availed retail loans to staff and ensured close monitoring to avoid bad loans
- Organised presentations for staff of various companies to sell the Bank's risk asset products for salary earners
- Spearheaded timely resolution of customer complaints
- Ensured proper documentation of all customer data.

**CREST SECURITY OUTFIT LIMITED** – Accounts Support Staff (NYSC)
Sept 2011 – May 2012

- Co-ordinated the acquisition of resources for security guards contracted to various companies
- Reported to the Managing Director on the account status per time
- Managed the monthly payment of staff salaries and taxes.

**POTASFIELD NURSERY AND PRIMARY SCHOOL** – Sales Representative
March 2011

- Managed the school bookstore
- Performed record management

- Reported directly to the School Accountant on the sale and purchase of books.

**PRUDENTIAL AUDITORS AND CONSULTANTS** – Public Relations Officer
Sept 2009 – Sept 2010

- Developed and implemented branding strategies
- Handled communication
- Achieved a 10% increase in customer base

## SKILLS AND EXPERTISE

- Accounting
- Relationship Management
- Sales
- Customer Service
- Loan Management

## EDUCATION

**BRENTWOOD OPEN LEARNING COLLEGE –** Diploma, Forensic Accounting (In View)

**2010 UNIVERSITY OF NIGERIA NSUKKA** – B.Sc. Accountancy

**2006 FEDERAL GOVERNMENT GIRLS' COLLEGE OWERRI** – WASSCE

## CERTIFICATIONS

**Association of Certified Chartered Accountants** (ACCA) In View

**2017 Associate Chartered Accountant**, Institute of Chartered Accountants of Nigeria (ICAN)

## INTERESTS

Singing, Movies