

JAISON JOHN CHERIAN

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EDUCATION

- UNIVERSITY OF MINNESOTA, Minneapolis, MN
Carlson School of Management
Candidate for **Master of Business Administration** May 2020
Emphasis: **Operations & Strategy**
Harrison Scholarship & Carlson MBA Merit Scholarship
- NATIONAL INSTITUTE OF TECHNOLOGY, Tiruchirappalli, India
Bachelor of Technology – Mechanical Engineering May 2013

EXPERIENCE

- AMAZON, Seattle, WA May 2019 – August 2019
Pathways Operations Manager Intern
- Owned a project aimed at reducing internal transport inefficiencies within Amazon's Fulfillment Center network; identified potential annual cost savings of \$1.8M
 - Identified and drove process improvements to optimize transportation productivity by redesigning workflow and implementing Excel macros, resulting in 12% increase in transportation cycle time
 - Managed 2 complex projects under 12-week deadline by developing relationships with numerous stakeholders within Amazon's Operations, Process Improvement, Human Resource teams
- CARLSON VENTURES ENTERPRISE, Minneapolis, MN January 2019 – May 2019
Consultant, Cargill (*Largest privately held corporation in the US*)
- Collaborated with a team of five consultants to develop corporate innovation strategy for \$1B brand
 - Researched and evaluated competitive landscape and internal processes through 52 in-depth stakeholder interviews; defined and proposed data driven market recommendations to C-Suite
- NATIONAL OILWELL VARCO, Dubai, UAE December 2013 – July 2018
Fortune 500 multinational providing equipment & integration services to energy industry
Mechanical Engineer – Rig Technologies Project Division
- Supervised 15-member team to strategically execute 4 local and 7 international engineering projects worth ~\$35M each in a timely and cost-effective manner
 - Lowered material cost by ~\$165K by researching and analyzing financial depreciation of assets in collaboration with procurement division for inventory valuation
 - Managed project from concept-to-launch for 4 drilling rigs worth \$120M leveraging product life-cycle methodology; led 4-member team to design and analyze mechanical systems of rig
 - Negotiated and coordinated purchase of parts worth ~\$3M annually with cross functional partners and vendors including Eaton & Parker Corporation
 - Evaluated and improved previous business process design by creating new system to optimize employee utilization by 11% resulting in savings of ~\$16K annually
 - Selected from peer group of 21 for two month leadership development program at Port Elizabeth, South Africa.
- NOBLE ENERGY & EQUIPMENT TRADING, Dubai, UAE September 2015 – July 2018
Business Development Manager
- Established entrepreneurial venture in the world's largest freezone; developed business plan and growth strategy by leveraging business trends, market expertise and customer referrals
 - Increased sales transactions by 20% after second year to \$300K in revenue by leveraging market research and forecasting growth in energy industry despite market slowdown

LEADERSHIP AND COMMUNITY INVOLVEMENT

- Board Member, Net Impact Club-Carlson Chapter
- Competitors Manager, Elite-8 Brand Management Case Competition